# DEPARTMENT OF STATE REVENUE LETTER OF FINDINGS NUMBER 98-0627 SALES AND USE TAX

For Tax Period: 10-1-95 Through 12-31-95

NOTICE: Under IC 4-22-7-7, this document is required to be published in the Indiana Register and is effective on its date of publication. It shall remain in effect until the date it is superseded or deleted by the publication of a new document in the Indiana Register. The publication of this document will provide the general public with information about the Department's official position concerning specific issues.

### **ISSUES**

### 1. Sales and Use Tax-Gasoline

**Authority:** IC 6-2.5-3-2 (a), IC 6-2.5-5-8, *USAir, Inc. v. Indiana Department of State Revenue*, 1989, 542 N.E.2d 1033 (Ind. Tax 1989), aff'd, 582 N.E.2d 777 (Ind. 1981). *Indiana Department of Revenue v. Hertz Corporation*, 457 N.E.2d 246 (Ind. App. 2 Dist. 1983).

Taxpayer protests the imposition of use tax on gasoline purchased for new cars.

# 2. Sales and Use Tax-Computer Software

**Authority:** Information Bulletin Number 8.

Taxpayer protests the imposition of tax on monthly software updates.

# 3. Sales and Use Tax Administration-Negligence Penalty

**Authority:** IC 6-8.1-10-2

Taxpayer protests the imposition of the negligence penalty.

# **STATEMENT OF FACTS**

Taxpayer is a full service franchised dealer of a major automobile company. Taxpayer sells new and used vehicles, repair parts at retail and wholesale, provides repair and maintenance services in their body shop, rents vehicles for less than thirty days, and leases vehicles for more than thirty days. More facts will be given as necessary.

### 1. Sales and Use Tax-Gasoline

### DISCUSSION

New vehicles arrive at Taxpayer's lot with only one gallon of gasoline. Due to a manufacturer's requirement that all vehicles have a full tank of gas at the time of delivery to the purchaser, Taxpayer fills the gas tanks of all cars prior to sale. The manufacturer gives Taxpayer an allowance to help compensate for the cost of the gasoline. Taxpayer protests the assessment of use tax on the value of the gasoline that Taxpayer puts into vehicles' fuel tanks prior to sale. Taxpayer contends that since the cost of the gasoline reimbursement is figured into the sales price of the vehicle, it actually sells the gasoline to the purchasers in a retail sale. Therefore the gasoline would be exempt from the gross retail tax as a purchase for resale in the ordinary course of its business pursuant to IC 6-2.5-5-8. The issue to be determined is if Taxpayer sells the gasoline to the vehicle purchaser in a retail sale or if Taxpayer acquires the gasoline in a retail sale and uses it in Indiana, therefore subjecting it to the imposition of the use tax in IC 6-2.5-3-2(a).

The Indiana Court of Appeals dealt with this issue in *USAir, Inc. v. Indiana Department of State Revenue*, 1989, 542 N.E.2d 1033 (Ind. Tax 1989), aff'd, 582 N.E.2d 777 (Ind. 1991). In that case, the Court considered whether or not the delivery of meals to its passengers is a "resale" so as to statutorily exempt the airline from the payment of use tax taxes on food where the price of meal was included in price of the ticket. The Court reasoned that there was no separate bargaining or consideration for the meals in the purchase of an airline ticket. Therefore there was no separate retail sale of the meals to the passengers. Since there was no separate retail sale, the sale did not qualify for the purchase for resale exemption. In Taxpayer's situation, there is no separate bargaining or consideration for the fuel put in purchaser's fuel tanks. These purchases of fuel do not qualify for the purchase for resale exemption. Taxpayer actually used the fuel in the furtherance of its business objectives, thus subjecting the use to the gross retail tax.

Indiana Department of Revenue v. Hertz Corporation, 457 N.E.2d 246 (Ind. App. 2 Dist. 1983) also deals with this issue. In that case, bulk purchases of fuel by Hertz corporation for leasing with vehicles was held to be exempt because they were purchases for resale. In the Hertz situation, customers had the option of a wet lease, a lease with gasoline, or a dry lease, a lease without gasoline. With a dry lease, customers would be billed a per mile rate and a "refueling" charge based on the amount of fuel required to fill the tank. A wet lease rate was higher per mile than a dry lease rate. Customers had to decide between the two types of leases. The gasoline was clearly an essential element in the bargaining to arrive at the lease contract. The Court ruled that the gasoline in the wet lease situation was entitled to the purchase for resale exemption. Taxpayer's situation is distinguishable from the Hertz case because there is no separate bargaining for the gasoline. Therefore, Taxpayer's purchase of gasoline does not qualify for the resale exemption from the gross retail tax.

# **FINDING**

Taxpayer's first point of protest is denied.

# 2. Sales and Use Tax-Computer Software

### DISCUSSION

Taxpayer protests the assessment of tax on the monthly updates for the computer used in painting the cars in the body shop. The monthly update is actually software that the computer uses to keep the body shop apprised of the latest paint colors and how to mix those colors. This is canned software that is provided to all body shops that use a computer like the one in Taxpayer's body shop. Pursuant to Information Bulletin # 8, the purchase of canned software is subject to the gross retail tax.

## FINDING

Taxpayer's second point of protest is denied.

# Sales and Use Tax Administration-Penalty

## **DISCUSSION**

Taxpayer's final point of protest concerns the negligence penalty that was imposed pursuant to IC. 6-8.1-10-2 (a) which states as follows:

If a person fails to . . . pay the full amount of tax shown on his return on or before the due date for the return or payment, incurs, upon examination by the department, a deficiency which is due to negligence, . . . the person is subject to

a penalty.

In the case of the purchases of gasoline which were used to fill the tanks of newly sold vehicles, Taxpayer relied on previous audits which did not assess additional gross retail tax on those purchases of gasoline. That deficiency was not due to negligence.

# **FINDING**

Taxpayer's protest to the imposition of the negligence penalty is sustained.

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